

Marina Bay Sands recognises suppliers in first-ever vendor award

Distinguished partners lauded at inaugural Sands Supplier Excellence Award, first-of-its-kind in Singapore's hospitality industry

Singapore (18 November, 2013) – Marina Bay Sands has awarded seven distinguished suppliers through its inaugural **Sands Supplier Excellence Award** held on Friday. The Award, a first-of-its-kind by a private company in Singapore's hospitality industry, recognises the service providers who have enabled the success of the integrated resort's business. The Award is a global initiative spearheaded by Marina Bay Sands' corporate headquarters in Las Vegas. Marina Bay Sands is the first property to kick off the Award, followed by its sister property in Macau and parent company in America.

With its varied offerings that span across the hotel, MICE, F&B, retail, museum and entertainment sectors, Marina Bay Sands operates on a volume and scale like no other business in the hospitality industry. In 2012, Marina Bay Sands awarded 93 per cent or S\$389 million of its total procurement contracts to Singapore-based companies of which 51 per cent (S\$197 million) went to local small-and-medium enterprises (SMEs).

"Marina Bay Sands will be in Singapore for the long term and ensuring that the community and enterprises benefit from our presence means that we will continue to work with as many companies as possible to help them grow along with our development. The continued success of Marina Bay Sands, as well as our ability to deliver excellent service to our guests across such a diverse platform, hinges on the deep partnerships we have formed with our suppliers. It is our privilege to be able to provide this recognition through the Sands Supplier Excellence Award," said Mr George Tanasijevich, President and Chief Executive Officer of Marina Bay Sands.

Close to 500 service providers and suppliers from businesses such as construction, F&B, marketing and advertising, as well as retail and technology were nominated by the integrated resort's business units and Team Members. Nominees were placed through two rounds of judging, first by parent company Las Vegas Sands, followed by the executive leadership team in Singapore.

The award categories and winners are:

Category	Winner
Corporate Culture and Sustainability	SUNFRESH SINGAPORE PTE LTD <ul style="list-style-type: none"> • A supplier of freshly squeezed blended fruit juices with an array of customers from industries including aviation, retail and hotels throughout the Asia Pacific region. • Sunfresh has demonstrated commitment to sustainable practices, undertaking measures to recycle, reduce and re-use to make a positive impact on the environment, waste reduction and cost savings, making it part of its corporate culture. • These practices are aligned with the integrated resort's Sands360° Eco programme.
Cost Management	CYCLECT ELECTRICAL ENGINEERING PTE LTD <ul style="list-style-type: none"> • The Cyclect Group provides engineering, procurement, construction and project management services for marine and land industries. • Cyclect has been working with Marina Bay Sands since 2009 as the main contractor for lighting and power installations property wide. • It has continued to provide Marina Bay Sands with a highly competitive cost structure for common repairs along with a dedicated staff on call for the integrated resort's daily needs.
Service Excellence	CERTIS CISCO SECURITY PTE LTD <ul style="list-style-type: none"> • Certis CISCO, a provider of security and consultancy services, has demonstrated service excellence through its quality of personnel, security systems and processes. • The company has in place stringent selection criteria for all its officers and supervisors. It also conducts regular training and scenario evaluation tests to ensure their personnel are ready for any situations. • Certis Cisco has also shown service excellence through great responsiveness and flexibility to Marina Bay Sands' requests.
Project Management	LANTROVISION (S) PTE LTD <ul style="list-style-type: none"> • Lantrovision is a structured cabling system integrator that has been working with Marina Bay Sands since late 2012. • The company was tasked with two complex projects and was required to deliver the project within a specific timeframe. • Lantrovision demonstrated excellence in project management, engaging relevant stakeholders, applying flexibility and innovation to successfully deliver the required results.
Total Quality Management	CULINA PTE LTD <ul style="list-style-type: none"> • Culina is a purveyor of gourmet foods and wines from around the world and is committed to bringing quality products to its customers. • The company has consistently delivered outstanding quality, service and value to Marina Bay Sands, providing fresh meats, produce and wines through its total quality management.

Innovation	<p>GEXPRO ASIA PTE LTD</p> <ul style="list-style-type: none"> • Gexpro is a full line, full service electrical product distributor and supply chain solution provider. • Gexpro provided an innovative solution for Marina Bay Sands’ Facilities management, implementing an online catalogue ordering system that consolidates purchases from many vendors, aggregates the orders and delivers the goods to the integrated resort. • This online catalogue system has improved productivity for Marina Bay Sands’ Facilities department, giving more time for the team to focus on other projects across the property.
Small Medium Enterprise	<p>COLOURSCAN CO (PTE) LTD</p> <ul style="list-style-type: none"> • Colourscan is a SME that provides digital imaging solutions and printing services to the regional commercial and advertising market. • The company supports Marina Bay Sands with a wide range of printed products. • They have demonstrated their agility and technical knowledge in providing creative and cost effective solutions.

Said Mr Tanasijevich, “We would like to congratulate all the winners of our inaugural **Sands Supplier Excellence Award** and thank them for their exceptional performance while working with Marina Bay Sands. We hope that this award will inspire all our suppliers and we look forward toward to deepening our valuable partnerships in Singapore.”

About Marina Bay Sands Pte Ltd

Marina Bay Sands is the leading business, leisure and entertainment destination in Asia. It features large and flexible convention and exhibition facilities, 2,560 hotel rooms and suites, the rooftop Sands SkyPark, the best shopping mall in Asia, world-class celebrity chef restaurants and an outdoor event plaza. Its two theatres showcase a range of leading entertainment performances including world-renowned Broadway shows. Completing the line-up of attractions is ArtScience Museum at Marina Bay Sands which plays host to permanent and marquee exhibitions. For more information, please visit www.marinabaysands.com

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